



#### LET'S GET PHYGITAL

of direct mail leads to a commercial action such going online to make a purchase or use a voucher.

Campaigns with mail in the mix are 52% more likely to report ROI effects.

43% more likely to report revenue uplifts.





#### **IMPACTS OUR TRUST**

of people completely trust the mail they receive.

of people expressed a positive sentiment supporting print's credibility.

of mail is retained for future reference.

- **✓ CREDIBILITY**
- **✓ PERMANENCE**
- **✓ PERSONALISATION**





## PRINT SWEPT THE BOARD

Experts predicted 2024 would be the 1st truly digital general Election.

More than 25% of all voters reported that they kept mail packs until just before the election, giving it a very long shelf life.

#### **PERSONALISATION IN PRINT**



Personalised marketing 1s interacted with on average.

Global sales 33% increase of 33%

**51%** of twitter users in the UK mentioned Coca-Cola using the name or hashtags.





### TOOLSTATION GOT PERSONAL & PHYGITAL

10% increase in website traffic.

£1million

Saving on costs

Targets smashed by

300%

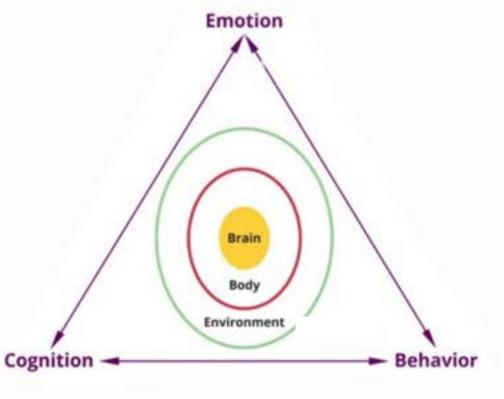


### THE (NEURO) SCIENCE BIT

We think with our bodies, not just our brains.

Touch something... process it faster... remember it longer.

That's why **print sticks...** it's physical, it's felt, **it's remembered.** 





### ROYAL MAIL - EAT OUR WORDS



74%

felt more positive about the Royal Mail brand.

£1.17m

revenue from £210k

investment.



### **DOES AGE HAVE AN IMPACT?**



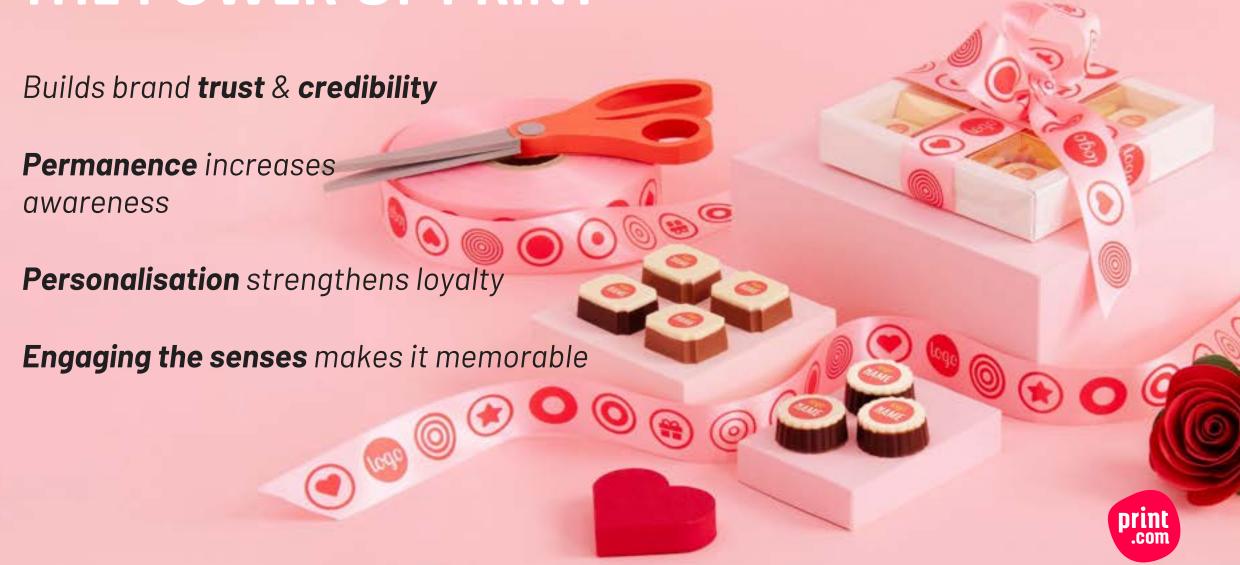
82%

of Millennials expressed a higher trust in print over digital.

88% prefer a blend of physical and digital.











# LET'S CREATE A WOW TOGETHER

