

The SERPs are shifting: Here's how to evolve your organic strategy with it



# What we'll cover...

- Al overviews
- Video and social search
- Organic shopping listings
- Google's Al mode
- The future and final thoughts

#### A Search Labs I Al Overview

To clean a mattress, start by stripping the bed, vacuuming the surface, and spot-cleaning any stains. Deodorize the mattress with baking soda and air it out. If possible, flip or rotate the mattress to even out wear. Wash bedding regularly and consider a washable mattress protector.



#### 1. Strip the bed:

Remove all bedding, including sheets, blankets, and mathees protector. 🕐

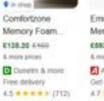
Show more v



How Can I Clean my Mattress? 11 Apr 2022 --- However, as a general guide, Bed Advice UK recommend using a very mild. O Mattrans Driline 1

How to Clean a Mattress: A Comprehensive Guide 11 Apr 2025 - How In Clean Your Mattress. To clean a reations, shall by shipping of all.





20% OFF

0000

Dormeo Octasmart

Plus Mattress

6216.30 6344

Duneirs & more -

41 \*\*\*\*\* (\$40)

& impre prices



Aspire Total Relief

£115.00 & more prices

PriceRu . & more

Memory Foam.

White Memory. £593.00 Film A mare prices. Arges & more Get it by 15 Jun (Fr. A7 \*\*\*\*\* (20K)





RattanTree

€109.99

Free delivery

Memory Foam...

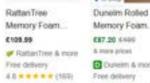
Abbo insarb

Staright Beds





**DS Living Pureflex** 





Duneim & more



#### Videos 1



#### The Best Way to Clean Your Mattress!

YouTube Clean That Up 22 Feb 2025

5 key moments in this video ~



#### HOW TO DEEP CLEAN YOUR MATTRESS WITH 1 YouTube - Jamie's Journey 8 Nov 2017



7 key moments in this video V



#### How To Clean A Mattress - Easily Remove Urine, Blood, Food ...

YouTube Steepopolis 3 Apr 2022





Nectar Nectar memory toam mattress. . Nectar's premium 35 cm thick medium-firm memory. foam matterss hugs your body and keeps you cost for the best of both wolds. The .

Our mentiony tham steeping solutions can be continued with other spring systems to

term excellent hybrid options with various sizes and tomators.



People also buy from

Mathessman

4.9 · more ratio (2020)

0 MathessOnine

4.3 · more raining (3.66)

More options. +



#### Discussions and forums

#### Tips for deep cleaning a mattress

Reddit - #CleaningTips - 20+ comments - 3 years ago |

I plan on getting a replaceable topper, but I need to actually feel clean this thing. Not just sprinkle some baking powder on the top or if and vacuum it off. More >



#### Clean a mattress

From sources across the web

Protect your mattress	~	Dry your mattress	×	Hoover the mattress	~
Spot clean stains	Ŷ	Sprinkle on baking soda	Ŷ	Vacuum the mattress	Ŷ
Flip the mattress	v	Strip the bed	· •	Vacuuming	v
		6 more v			Feedback

16 key moments in this video 🗸



## AI overviews

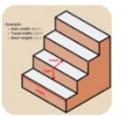
## Why should you care about AIOs?

- 14% of keywords bring back AI overviews (65% increase MoM)
- **88% of informational keywords** brought back AIOs
- The biotechnology (35%), life sciences (33%) and education (31%) industries bring back the highest percentage of AlOs – but we're seeing it across almost all industries
- The communications (+22%), IT services (+13%), and banking and finance (+11%) industries have seen the largest increases in AIO appearances MoM
- The pharmaceuticals industry saw a slight dip (-3%)

🔳 K	D 0 Vol	ume 1.1K	GV 3K TP 300	Clicks 599	CPC 0.35\$	Overview [2]	
All	Videos	Images	Short videos	Web	Forums	Shopping	More -

#### Search Labs | Al Overview

To accurately measure stairs for carpet, you'll need to measure the treads (horizontal part you step on) and risers (vertical part between steps). You'll also need to measure the width of the stairs. Adding allowances for fitting and trimming is crucial.



Here's a step-by-step guide:

- 1. Straight Stairs:
- Riser Height: Measure the vertical distance from the top of one step to the top of the next.
- Tread Depth: Measure the horizontal distance from the back edge to the nose (front edge) of the tread.
- Step Width: Measure the width of each step.
- Total Step Length: Add the riser height to the tread depth for the total length of one step.
- Calculate Total Length: Multiply the total length of one step by the number of steps.
- Add Allowances: Add 5cm (or more, depending on the carpet) to each side of the step width to account for fitting and trimming.
- 2. Curved or Winding Stairs (Winders):
- Measure Each Step: Winders are unique, so measure each one individually from its widest point and the longest point from the back of the stair to the nose.

how to measure stairs for carget	× ¢ ® Q	Q Local search <sup>1</sup> Click the antennion icon to configure
<ul> <li>IND B Volume 1.1K OV 3K TF 300 Clicks 399 CPC 0.355 Overview IZ All Videos Images Short-videos Web Forums Shopping More -</li> </ul>	Tools +	

#### A Search Labs I Al Overview

To accurately measure stairs for carpet, you'll need to measure both the tread (horizontal surface) and the riser (vertical surface) of each step, as well as the width of the stairs. For straight stairs, measure from the back of the top riser over the tread and down the next riser. For winding stairs, measure the length and width of each winder individually. Add extra length for fitting and trimming.

#### Detailed Steps:

#### 1. Measure the length of one step:

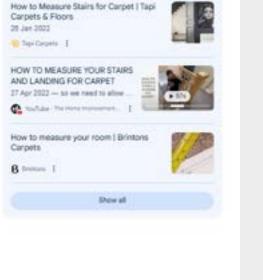
- · Measure the tread (horizontal part) and the riser (vertical part) of a single 110cl. #
- Add these two measurements together. This gives you the length of one step from the back of the riser to the next riser.
- · Multiply this length by the total number of steps to find the total length needed for the carpet runner.

#### 2. Measure the width of the stairs:

- Measure the width of the stairs (from one side to the other).
- Add a few inches or centimeters on each side for fitting and trimming.

#### 3. Consider winding or curved stairs:

- + If you have winding stairs (winders), measure each winder individually. Measure the length from the back of the riser over the edge to the next riser.
- Measure the width of the winder at its widest point.



Learn more 1



- · Measure the length and width of any landings, treating them as regular rooms.
- Include any details like doorways, alcoves, or drop-backs.

#### 5. Factor in allowances:

Always add extra length and width for fitting, trimming, and wastage.

#### 6. Document your measurements:

Al responses may include mistakes.

 Make a note of all measurements, including the number of straight stairs, winders, and landings.

#### This video demonstrates how to measure stairs and landing for carpet:





a

How to me	asure your room   Brintons	07 200
Carpets		1
B torne	E)	1



## AIOs are encouraging zero-click searches

Page one keywords (May 25)	Page one keywords (Dec 24)	% change
683	659	6.30%

Page one search vol (May 25)	Page one search vol (Dec 24)	% change
60810	59130	2.80%

AlO search vol (May 25)	AIO search vol (Dec 24)	% change
30747	2880	967%

AIO search vol where client ranks (May 25)	AIO search vol where client ranks (Dec 24)	% change
7830	1360	475%

## ... but that's not the case for everyone

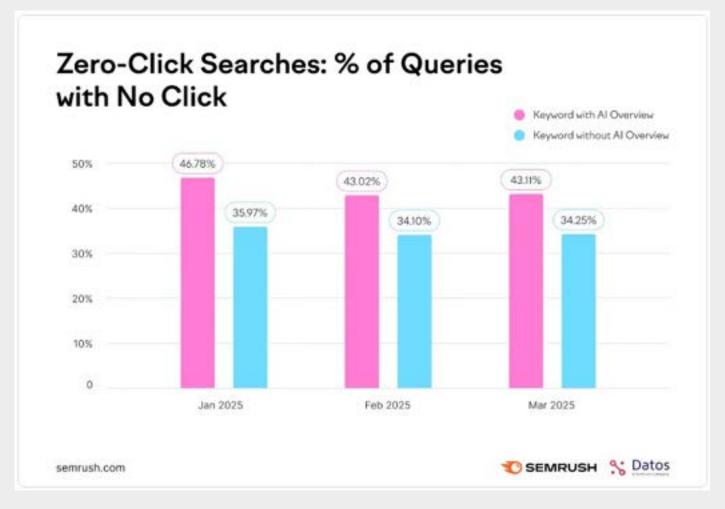
Page one keywords (May 25)	Page one keywords (Dec 24)	% change
299	239	25.10%

Page one search vol (May 25)	Page one search vol (Dec 24)	% change
20,820	16,120	29.50%

AlO search vol (May 25)	AIO search vol (Dec 24)	% change
10,300	1,680	513%

AIO search vol where client ranks (May 25)	AIO search vol where client ranks (Dec 24)	% change
3,310	820	304%

### SEMrush has come to the same conclusion



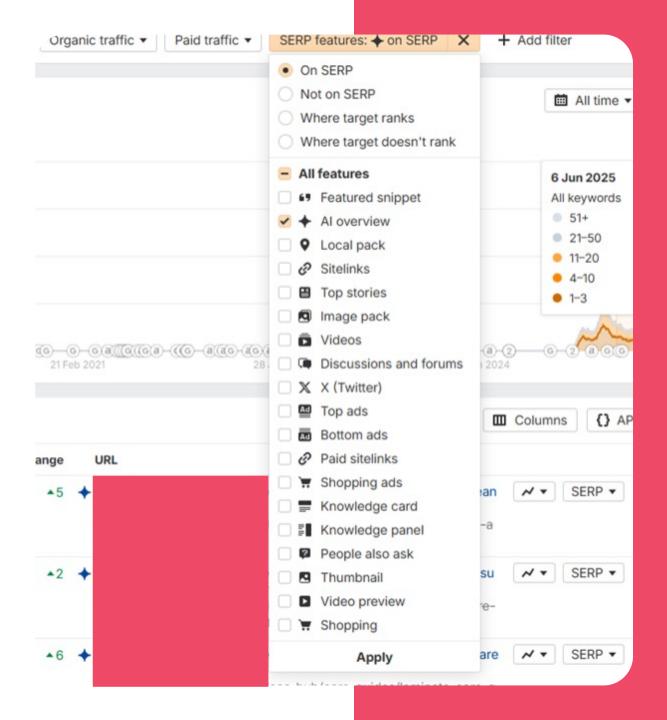
## We should actively be reviewing the SERP landscape, assessing our AIO positions, and looking at traffic correlation.

## How to understand which AIOs you're appearing in

	tion • Intents •	Lowe	est DR •	Vol	ume •	KD +	1.0	PC + 0	Organic traffic	<ul> <li>Paid traffic *</li> </ul>	SERP features: + where targe	et ranks 🗙	+ Add	filter	
Keywords by position											On SERP Not on SERP Where target ranks Where target doesn't rank		1	All time v	• Daily •
		8	Đ	-83		(8353) 1 ber 200	(@)	- (E)	0-00-000	100 <u>7</u> 2(100-00)-	<ul> <li>Discussions and forum</li> </ul>	433-k		- Masa	
											X X (Twitter)				
572 keywords 🛛 5 Jun 2025 • Don't compare	<ul> <li>▼ Filters •</li> </ul>										🖸 🖽 Top ads	0	Column	ns () A	PI D Ex
572 keywords 5 Jun 2025 • Don't compare	Filters     Intents	\$F	Volume	KD	CPC	Traffic	Paid	Position	URL.		Bottom ads		Column	m O A	Updated
Keyword		sr (5)	Volume 1.4K	KD	срс 0.74	Traffic 378	Paid	Position	URL		<ul> <li>☐ ∰ Bottom ads</li> <li>☐ ₽ Paid sitelinks</li> <li>₩ Sheeping ads</li> </ul>	a-rug +	Column	SERP •	-1.
Keyword + how to clean a rug	Intents	5F (5) (4)	10000		-		Paid 0	Position 1	URL		□     ●     Bottom ads       □     ⊕     Paid sitelinks       □     ₩     Sheeping ads       □     ₩     Knowledge card       □     ₽     Knowledge panel			and the stage	Updated
	Intents.	5	1.4K		0.74	378	0	Position 1 1	URL		□        ⊕      Bottom ads        □        ⊕      Paid sitelinks        □        ⊕      Sitelinks        □        ⊕      Sitelinks        □        ⊕      Knowledge card	a-rug •	<i>.</i>	SERP • SERP •	Updated 2 d ago
Keyword + how to clean a rug + how to measure staks for carpet	Intents 1	5 4	1.4K 1.7K	0	0.74 0.24	378 376	0	Position 1 1 1	URL		<ul> <li>☐ Bottom ads</li> <li>☐ Paid sitelinks</li> <li>☐ W Sheeping ads</li> </ul>	a-rug • E-stairs-an	4 • 2 •	SERP • SERP •	Updated 2 d ago 3 d ago
Keyword         + how to clean a rug         + how to measure stairs for carpet         + how to clean laminate flooring         + carpet burn	Intents II II II	5 (4) (4)	1.4K 1.7K 1.0K	0	0.74 0.24 0.11	378 376 329	0 0	Position 1 1 1 1 1	URL		<ul> <li>□ ⊕ Bottom ads</li> <li>□ ⊕ Paid sitelinks</li> <li>□ ₩ Sheeping ads</li> <li>□ ₩ Sheeping ads</li> <li>□ ₩ Knowledge card</li> <li>□ ₩ People also ast</li> <li>□ ■ Thumbnail</li> </ul>	a-rug • E-stairs-an guide •	4 • 14 • 14 •	SERP • SERP • SERP •	Updated 2 d ago 3 d ago 4 d ago
Keyword         + how to clean a rug         + how to clean a rug         + how to clean laminate flooring         + carpet burn         + best way to clean laminate flooring	Intents	5 4 4 5	1.4K 1.7K 1.0K 1.8K	3 0 5 4 2	0.74 0.24 0.11 2.67	378 376 329 301	0 0 0	Position 1 1 1 1 1 1			<ul> <li>□ I Bottom ads</li> <li>□ I Pald sitelinks</li> <li>□ II Chepping ads</li> <li>□ II Knowledge card</li> <li>□ II Knowledge panel</li> <li>□ II Perpin also asis</li> <li>□ I Thumbnal</li> <li>□ Video preview</li> </ul>	a-rug • I-stairs-an guide • It-burn • guide •	2 • 2 • 2 • 2 •	SERP • SERP • SERP • SERP •	Updated 2 d ago 3 d ago 4 d ago 3 d ago 4 d ago
Keyword         + how to clean a rug         + how to clean taminate for carpet         + how to clean taminate flooring         + carpet burn         + best way to clean taminate flooring         + how to clean tyt flooring	Intents II II II II II II II	5 4 4 5 4	1.4K 1.7K 1.0K 1.8K 600	3 0 5 4 2	0.74 0.24 0.11 2.67 0.12	378 376 329 301 209	0 0 0	1 1 1 1				a-rug • I-stairs-an guide • It-burn • guide •	н • л • л • л • л •	SERP • SERP • SERP • SERP • SERP •	Updated 2 d ago 3 d ago 4 d ago 3 d ago 4 d ago 13 May 203
Keyword + how to clean a rug + how to measure stairs for carpet + how to clean laminate flooring	Intents	5 4 5 4 4	1.4K 1.7K 1.0K 1.8K 600 500	3 0 5 4 2	0.74 0.24 0.11 2.67 0.12 0.05	378 376 329 301 209 184	0 0 0 0 0	1 1 1 1 1 1	URL			a-rug • I-stairs-an guide • It-burn • guide •	м • м • м • м • м •	SERP • SERP • SERP • SERP • SERP • SERP •	Updated 2 d ago 3 d ago 4 d ago 3 d ago

# Understanding if your AIO positions are encouraging zero-clicks

- Assess the number of keywords you rank for on page one for present day vs the time period you're tracking
- Assess the total search volumes for these keywords for present day vs time period you're tracking
- Of those keywords on page one, assess how many of them bring back AIOs for present day vs the time period you're tracking
- Of those AlOs, assess how many you're featured in for the present day, vs the time period you're tracking



## How to measure AIO traffic

- When you click through to a site from an AIO, you'll notice this snippet of text within the URL: #:~:text=
- By adding Javascript variables in GTM, you can read and capture this text to track AIO clicks
- This data can be sent to GA4 either by adding event parameters to an existing 'page\_view' event in GTM, or by creating a new GA4 event in GTM
- When using event parameters in your GA4 tags, you can add new custom dimensions in the GA4 interface to see and analyse the snippets of text captured

#### Guide on How To Deep Clean Your Rug -Dunelm.com

Vacuum or shake out the rug. Mix up a bucket of cold water with a capful of gentle, non-bio...



Dunelm.com

#### How to Clean a Rug in 9 Steps: Area Rugs, Oriental Rugs, and More

16 Jan 2023 — Using a sponge or soft-bristle brush, work the cleaning solution into a lather ...

ND Architectural Digest

How to Clean a Rug | Deep Cleaning & Care Tips - Tapi Carpets

11 Feb 2025 — Start by vacuuming your rug thoroughly to remove any loose dirt and dust...



🔘 Tapi Carpets 🚦

Show all

## How do you get placed in AIOs?

- Create engaging and relevant content
- Optimise for keywords (but don't over-optimise)
- Break up content with well-thought-out subheadings, and answer questions directly below
- Ensure information is up-to-date
- Add in rich media, where relevant
- Ensure your site is technically sound
- Build quality backlinks from high DR sites

= K	D 8 Volume 3K	GV 5.8K	TP 6.2K	Clicks 2.75K	CPC 0.70\$	Overview	12ª	
All	Short videos	Videos	Forums	Images	Shopping	Web	More	÷

#### Sponsored · Carpet Cleaners | Leeds :

#### Google Verified

Expert Services - Carpets & Upholstery Deep Clean 4.9 \* \* \* \* (1.2K) · Carpet Cleaner 42+ years in business · Serves Leeds Open 24/7 · Family-owned

Dry Touch

#### 5.0 ★ ★ ★ ★ (117) · Carpet Cleaner 22+ years in business · Serves Leeds Open 24/7 · Free estimate 07893 976675 · Eco-friendly business

Show more v

ow more +

#### 丛 Search Labs | Al Overview

To clean a rug, start by vacuuming it thoroughly to remove loose dirt and debris. For deeper cleaning, you can use a carpet cleaner or a solution of mild detergent and water, applying it with a soft brush or sponge. Rinse well and allow the rug to dry completely before rotating it and vacuuming again.

Message

Message

Get phone

number

Get phone

number

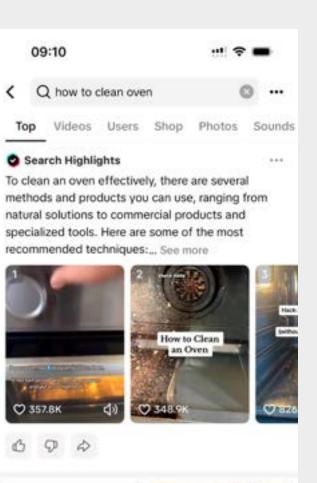
#### **Detailed Steps:**

1. Vacuuming: Remove all furniture from the rug and vacuum thoroughly, both sides, to dislodge dust and debris.



## Video and social search

- 40% of UK users use TikTok as a search engine
- **One in five** of those are aged between 40-49
- This rises to 64% amongst Gen Z users in the UK
- Recipes, DIY projects, and product recommendations are three key things people search for on TikTok





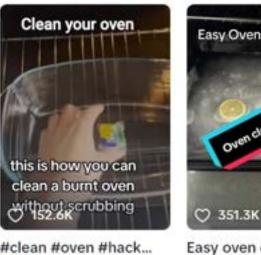
## Keywordtool.io for social search keywords

Keyword Tool	Find Keywords   Check Search	Volume • API Access •		C Keywo	rds (3) (0) Account *
G 🛛 b a	- 0 > 8 3	X 🗿 🖪 🕈 Tatok	~		
lean an over			United Kingdom (Country)	✓ English	v q
Q. Keyword Suggestions					
Total Keywords 37	Total Search Volume ()	Average Trend ()	Average CPC (GIP) ()	Average Competition ()	Settings
37	25,170	4 -16%	£0.08	11 (Low)	
43k		-16% in the la	st 12 months		
304					
20k					
20k	May 2024	.Ad 2524	5ep 2024	Nov 2024 Jay	1 2025
20x 10x 0	May 2024	Jul 2024 Search Volume ©	Sep 2024	Nov 2024 Jay Average CPC (GBP) ()	1 2025 Competition ()
20k 10k 0 Mar 2024	May 2024				
20k 10k 0 Mar 2024	30 Princes	Search Volume 💿	↓ Trend ⊙	Average CPC (GBP) ①	Competition ()
20k 10k 0 Mar 2524 Keywords ① 1 clean an oven	30 Princes	Search Volume ③ 21,200	1 Trend () 1 -10% == 0%	Average CPC (GBP) ()	Competition () 89 (High)
20k 10k 0 Mar 2024 Keywords () 1 clean an oven clean an oven air fryer		Search Volume ③ 21,200 10	1 Trend () 1 -10% () 0% () 0% ()	Average CPC (GBP) () E0.94 £0.01	Competition () 89 (High) 0 (Low)
20k 10k 0 Mar 2024 Keywords ① 1 clean an oven clean an oven <b>air fryer</b> 1 clean an oven <b>below</b>	bottom	Search Volume ③ 21,200 10 10	↓ Trend ⊙ ↓ -18% == 0% == 0% ==	Average CPC (GBP) () £0.94 £0.01 £0.01	Competition () 89 (High) 0 (Low) 0 (Low)

## Ahrefs for Google's video preview keywords

By terms • cleaning clean self glass near	ers by Parent		55K Intents C T Local	KD 5	SV •	NAME OF GROOM	GR 12M		SERP teatures On SERP On SERP Not on SERP All features All features All reatured snippet All overview	×	Include: Amy of 2 X	irst seen		+ More filters		Presets D Exp	
By terms • cleaning clean self glass near	41K 31K 8.0K	848 keywords SV 73K GSV 25	Intents C T Local			NAME OF GROOM	GR 12M	DD	Not on SERP All features Featured snippet					Columns	s () API	D Exp	ort
cleaning clean self glass near	31K 8.6K	Keyword     the second se	Intents C T Local			NAME OF GROOM	GR 12M	DD	Featured snippet					Columns	s 🚯 API	D Exp	ort
clean seif glass near	31K 8.6K	+ oven cleaning near me	C T Local			NAME OF GROOM	GR 12M	DD	Al overview								
self glass near	8.86	a second second second second		5	4.5K	NAME OF A DESCRIPTION O			Cocal pack	5	Parent Topic	SF			First seen	Updated	
glass near	0.0203	+ self cleaning oven	Carl man			churrison	1000	-	B Sitelinks	9	oven cleaning near me	3	~ *	SERP .	17 Jan 2016	4 hours	1
near	8.5%		CT	10	2.7K	Animan		-	🗌 🖬 Top stories	3	pyrolytic oven	(4)		SERP +	1 Sep 2015	3 hours	3
	6.35	+ how to clean an oven	(0)	7	2.5K	Anna		-	Image pack	5	how to clean oven	6	~	SERP .	1 Sep 2015	7 hours	i.
door	6.2K	+ how to clean oven glass	10	0	1.5K	tates		-	Videos		how to clean oven glass door	6	~ *	SERP +	11 Sep 2015	5 days	
soda	3.36	+ oven clean	NCT	39	1.4K	Anante		_	X X (Twitter)	7	oven cleaning	6	~ *	SERP +	1 Sep 2015	3 days	
dishwasher tablet	3.26	+ oven cleaning hacks	10	5	1.0K	A. Junt		_	Top ads	0	oven cleaning hacks	2			2 Sep 2015	3 days	
baking	2.9%	+ how to clean oven racks	00	11	1.06	As Theoreman		_	Bottom ads     Paid stelinks		how to clean oven racks	3			4 Sep 2015	4 days	
racks	2.7K	+ oven cleaning service	CT	2					W Shopping ads		oven cleaning	3	N +		2 Sep 2015		-
best	2.16			_	000				🗆 📰 Knowledge card	ľ				1 Costonicul	The second s	719.204.011	
nett	2.16	+ cleaning oven	1	39	700	and and the	1000	-	C II Knowledge panel	5	best way to clean oven	2	~ *	SERP *	2 Sep 2015	3 days	2
without	1.0K	+ clean oven with dishwasher	r 100	6	700 _	Ashan	1075	-	🗌 🕼 People also ask	Χ.	put a dishwasher tablet in your	4	~ *	SERP +	23 Sep 2016	5 days	1
lemon	1.04	tablet							🗌 🖪 Thumbnail		oven overnight and see what happens						
trays	136	+ how to clean glass oven	00	0	700	monet			Video preview		how to clean glass oven door	5		SERP +	15 Sep 2015		

### Best Way to Clean Oven -





🤭 momamim

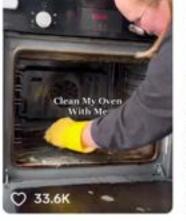
Easy oven cleaning ha... 🜔 turkish.mu... 🗅 17.5M

How I Deep Cleaned cleanwithb... > 1

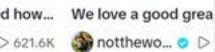
#### clean your oven In 90 seconds



Today I will show you... edgecleani... > 300K



I am so impressed how ... M newtomu... > 621.6K



O 348.7K

How to Clean

an Oven

How to evolve your organic strategy in-line with the shifting SERPs

## Mapping out questions people are searching for with content

- Oven cleaning hacks
- Oven vs air fryer: which is best?
- Why is my oven door not closing properly?
- How to install a cooker hood
- How to clean my cooker head filter
- · Cooker hood cleaning hacks

#### YouTube searches

#### **TikTok searches**

Keyword	Search Volume	Keyword Search Volume
Oven cleaning hacks	1500	Oven cleaning 21200
Oven cleaning with baking soda	680	Cooker hood filter 4200
and vinegar		Cooker hood installation 1000
Oven vs air fryer	240	Oven cleaning hacks 1000
Oven door not closing properly	200	Cooker hood cleaning 460
How to fix oven hood	100	Cooker hood cleaning 400
	100	How to protect your cooker hood 10
How to install cooker hood	70	

#### 532 views 31 Oct 2024 Rhomedly Reteriorstyle Reteriordesign

On this episode of 'On the Floor with Jo', while breaking down carbet confusion as we explain the difference between savony is twist carpets. Find out what sets the two most popular carpets apart and explore the benefits and considerations to find the right carpet for you.

With so many different types of cargets to choose from, it's easy to become overwhelmed by your options. Whether you're looking for something that feels plush and luxurous or something soft yet practical, we'll help you understand how to choose between twist or saviery carget.

Well run through the composition of asismy carpet and why it feels so sumptiously soft. Well also explain how twist carpets are designed to be more durable for busy housefulds and high-traffic areas, while still offering that quality feel.

After we explore the benefits of saxony and twist, we'll cover how to care for each carpet and keep it in great condition. Learn more about which rooms they're most suitable for, from bedrooms to family rooms.

See and feel the difference for yourself by visiting your local Tap store. Book a store appointment for a chat with one of our flooring experts and get personalised recommendations based on what you're looking for. We'll help you find the perfect carpet for your home from our wide range of samples. Plus, amanging a fitting is easy with our local carpet fitters.

Visit the Tapi website for more carpet advice and information:

Book a free home stall: https://www.tapi.co.uk/book-a-home-stall Book a free store appointment: https://www.tapi.co.uk/book-a-store-a. Order free carpet samples: https://www.tapi.co.uk/samples-basket

Browne our samony carpet sphore, https://www.tapi.co.uk/tap.pm/samony Learn more about serviny carpets https://www.tapi.co.uk/the-dess-hub/. Thip our twist carpet samp https://www.tapi.co.uk/the-dess-hub/. Explore the benefits of twist carpet: https://www.tapi.co.uk/the-dess-hub/.

Connect with us:

Rearrorscept Relationed Romedecor Roomingdees Romedy Reteriordesign Risterianshie Romedesign Roomingopture Romemprovement

#### Featured places



Text Capets & Floors Flooring True 44 : 101 Details [7]

Transcript

Follow along using the transcript.

Show transcript

### Optimising videos for social search

Optimise title tags (60 char)

YouTube

Engaging descriptions with keywords woven in (up to 5,000 char)

Add in clear CTAs to your description

Include relevant hashtags

Add in closed captions

Include a link to your transcript

Quality thumbnails

Timestamps for longer videos

#### TikTok

Say keywords in the video

Add keywords as on-screen text

Include keywords in the video description

Include relevant, trending hashtags

Underpinned by likes, comments, and shares



Vinyl vs lino

If you're unsure about the difference between vinyl and lino, this guide will help to clear up any confusion with in-depth information and the benefits of both in your home.

Read More >



Engineered wood vs laminate

Are you struggling to choose between engineered wood and laminate? We don't blame you; they're both amazing options for pretty much every space in the house! But if you're looking for a way to decide, this guide is for you.

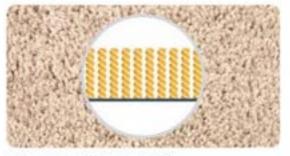
Read More >



## Tying videos back to on-site content

Embedding a video on-page can increase engagement metrics, which in turn can boost your keyword rankings. However:

- Only embed videos that are relevant, and actively talk about the topic your page/blog is about.
- Best practice is to host the video on your site or on Vimeo as there are no ads – BUT the benefit of hosting your YouTube video is potentially mean more clicks to your channel.



What is a saxony carpet?

Imagine stepping out of bed and sinking your toes into the softest, deepest, and most luxurious carpet - that's a saxony carpet.

Read More >



#### What is a twist pile carpet?

Practical, firm and family-friendly, a cut pile twist carpet is a good all-rounder. It works hard - but it plays hard, too!

Read More >

### How our video content strategy process works

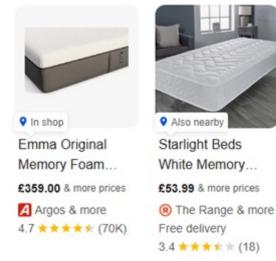




## Organic shopping listings

## What are organic shopping listings?

- These are free product listings that Google are increasingly showcasing on the main search page for mainly commercial terms
- To start listing your own organic shopping listings to, you need to:
  - Set up a merchant centre account
  - Submit your feed, including attributes for ID, availability, title, link, price, description, and image link
- If you already use Shopping ads, then you can use your existing product feeds for free listings





DS Living Pureflex Orthopaedic... £105.99 & more prices **a** Amazon.... & more Free delivery 4.2 \* \* \* \* \* (463)



Dormeo Octasmart Plus Mattress

£216.30 £309 & more prices D Dunelm & more 4.1 ★★★★ (940)



20% OFF

Memory Foam...

D Dunelm & more

4.5 \* \* \* \* \* (712)

£135.20 £169

& more prices

Free delivery

Habitat Elite

Memory Foam

A Argos & more

 $5.0 \star \star \star \star \star \star (4)$ 

£240.00 & more prices



Silentnight Now 7 Zone Memory... £159.99

Costco Wholesal... Get it by Wed (Free) 4.4 \* \* \* \* \* (1.4K)





Aspire Total Relief Memory Foam... £119.00 & more prices PriceRu... & more 4.6 \*\*\*\*\* (1.1K)

memory foam mattresses

KD 50 Volume 3.1K GV 5.8K TP 8.4K Clicks 3.31K CPC 2.00\$ Overview 2

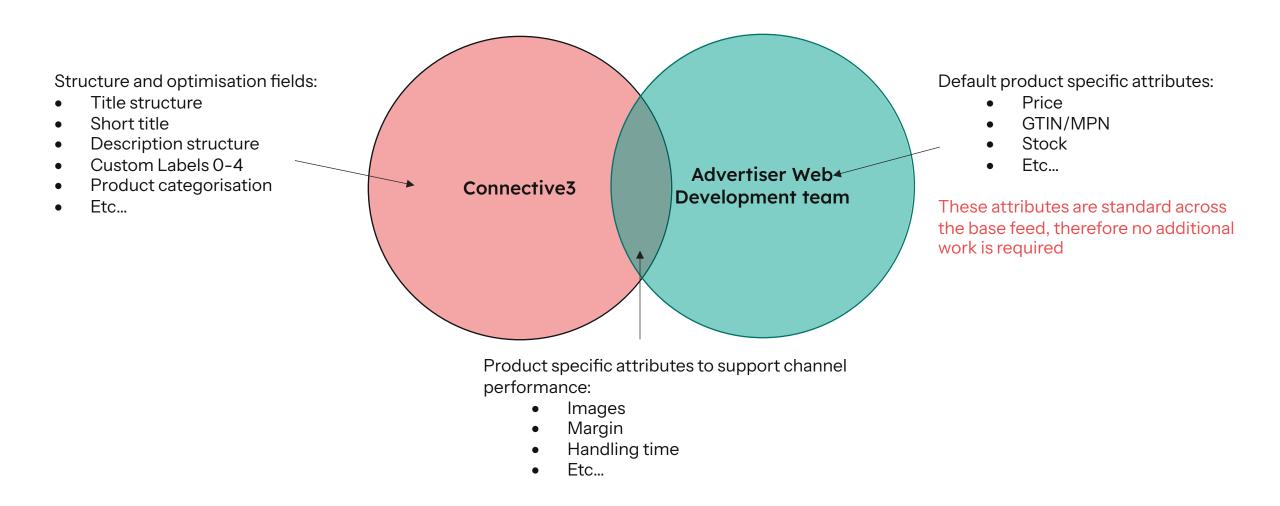
## How to get your organic shopping listings seen

- Optimise your product title for keywords, and include all variants (e.g. size and colour)
- Create an engaging, optimised description
- Ensure images and videos are high-quality; and title/alt tags are optimised
- Implement schema markup to your product pages
- Ensure your site is technically sound
- Increase your number of positive user reviews on Google

Get the sleep you deserve with Emma's Original Mattress! Proud to be the UK's most awarded mattress in 2021. With multiple layers of innovative memory foam, this mattress pulls out all the stops. It has a strong support base that evenly distributes your body weight and reduces pressure. A Halo memory foam layer tailors to your body's shape. The foam adapts to your weight and provides targeted spinal alignment whilst giving you cuddle-worthy comfort. Emma's Airgocell foam helps regulate your body temperature allowing you to keep cool during the night. This inventive technology enhances breathability whilst also absorbing and evaporating sweat. Say no more to sweaty night's!

Length	200 cm (79 in)
Width	100 cm (39 in)
Depth	25 cm (10 in)
Fill Material	Memory foam
Core Material	Memory foam
Cover Material	Polyester
Comfort Feel	Medium Firm
Temperature Regulation	Cool
Pressure Relief	Excellent
Softness	Medium
Firmness	Medium Firm
Spinal Alignment	Good
Edge Support	Good
Weight Canacity	230 lbs

## Feed management and optimisation across paid and organic shopping listings



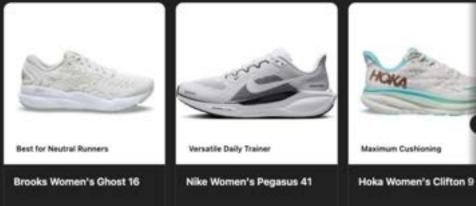
## You can track organic shopping listings traffic in GA4

		Session manual channel group • +	Total users	Total purchasers	↓ Sessions	Session key event rate All events +	Average purchase revenue	Total revenue	Transactions	Purchases
		Total	246,630 100% of total	1,785	388,184	2.76% Avg 0%	£662.33 Avg 0%	£1.235.248.30 100% of total	1.865 100% of total	1,865 100% of total
	1	Organic Search	69,777 (28.29%)	477 (26.72%)	105,675 (27.22%)	2.49%	£647.13	£327,445.32 (26.51%)	506 (27.13%)	506 (27.13%)
2	2	Paid Search	51,877 (21.03%)	450 (25.21%)	71,965 (18.54%)	3.46%	£592.56	£274,949.25 (22.26%)	464 (24.88%)	464 (24.88%)
2	3	Paid Social	51,658 (20.95%)	48 (2.69%)	67,318 (17.34%)	1.29%	£331.16	£17,551.30 (1.42%)	53 (2.84%)	53 (2.84%)
2	4	Direct	34,154 (13.85%)	229 (12.83%)	53,814 (13.86%)	3.08%	£689.05	£161,926.40 (13.11%)	235 (12.6%)	235 (12.6%)
	5	Paid Shopping	22,193 (9%)	182 (10.2%)	31,231 (8.05%)	3.37%	£530.24	£98,624.95 (7.98%)	186 (9.97%)	186 (9.97%)
	6	Unassigned	26,698 (10.83%)	176 (9.86%)	29,193 (7.52%)	3.49%	£797.27	£142,710.55 (11.55%)	179 (9.6%)	179 (9.6%)
	7	Email	7,181 (2.91%)	52 (2.91%)	13,372 (3.44%)	3.22%	£636.96	£33,758.75 (2.73%)	53 (2.84%)	53 (2.84%)
	8	Affiliates	2,991 (1.21%)	115 (6.44%)	4,772 (1.23%)	6.96%	£1,104.43	£128,113.68 (10.37%)	116 (6.22%)	116 (6.22%)
	9	Cross-network	4,517 (1.83%)	18 (1:01%)	4,591 (1.18%)	2.16%	£492.01	£8,856.25 (0.72%)	18 (0.97%)	18 (0.97%)
	10	Organic Social	3,707 (1.5%)	8 (0.45%)	4,500 (1.16%)	2.04%	£259.25	£2,074.00 (0.17%)	8 (0.43%)	8 (0.43%)
	11	Referral	2,488 (1.01%)	27 (1.51%)	4,040 (1.04%)	3.34%	£963.28	£26,971.85 (2.18%)	28 (1.5%)	28 (1.5%)
	12	Organic Shopping	2,765 (1.12%)	16 (0.9%)	3,613 (0.93%)	3.99%	£570.41	£9,697,00 (0.79%)	17 (0.91%)	17 (0.91%)
	13	SMS	799 (0.32%)	2 (0.11%)	1,262 (0.33%)	4.83%	£1,284.50	£2,569.00 (0.21%)	2 (0.11%)	2 (0.11%)
	14	Organic Video	12 (<0.01%)	0 (0%)	13 (<0.01%)	0%	£0.00	£0.00 (0%)	0 (0%)	0 (0%)

What are the most comfortable running shoes for long distances under \$150 for women?

\* 4.7

If you're seeking comfortable women's running shoes for long distances under \$150, there are several excellent options that combine cushioning, support, and durability. Below is a curated list of top-rated models suitable for various running needs:



\$109.95 \$ Brooks Running + others \$4.3 h



\$108.75 Fiest Fest + others

ChatGPT chooses products independently. Learn more >

#### **Top Picks Explained:**

#### 1. @ Brooks Women's Ghost 16

Tag: Best for Neutral Runners

Renowned for its balanced cushioning and smooth ride, the Ghost 16 is ideal for neutral runners seeking comfort over long distances. Its DNA LOFT v3 midsole provides a soft yet responsive feel.

#### 2. @ Nike Women's Pegasus 41

Tag: Versatile Daily Trainer

The Pegasus 41 offers a blend of ReactX foam and dual Air Zoom units, delivering a responsive and cushioned experience suitable for various paces and distances.

3. # Hoka Women's Clifton 9

Ask anything

😑 Search 🛛 📌 Deep research 🛛 🛠 Create image \cdots





### - 2 29 22 -

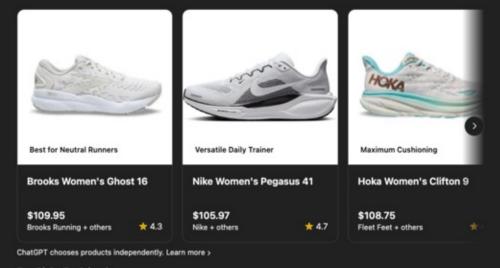
Hoka Women's Clifton 9 \*\*\*\*\* 4.6 (7,011) () **Purchasing Options** - REI 0\$116.93 Buy Hoka Clifton 9 - Women's Frost / Rose Gold / 10 Free delivery, 90-day returns Anthropologie O\$116.00 Buy Hoka Clifton 9 - Women's Frost / Rose Gold / 10 \$10.95 delivery, 30-day returns Road Runner Sports S\$115.95 Buy Hoka Clifton 9 - Women's Frost / Rose Gold / 10 \$9.99 delivery by Thu, May 8, 60-day returns See more ~ Why you might like this The HOKA Women's Clifton 9 is a top-tier choice for long-distance runners seeking maximum cushioning

## ChatGPT is now offering shopping recommendations

- ChatGPT are now recommending products within a seamless chat experience, based on user queries
- It includes images, prices and reviews in those responses
- A user will then need to click through to the third-party site to make a purchase
- These aren't ads (yet). They're powered by structured data on and product feeds

What are the most comfortable running shoes for long distances under \$150 for women?

If you're seeking comfortable women's running shoes for long distances under \$150, there are several excellent options that combine cushioning, support, and durability. Below is a curated list of top-rated models suitable for various running needs:



#### Top Picks Explained:

1. @ Brooks Women's Ghost 16

Tag: Best for Neutral Runners

Renowned for its balanced cushioning and smooth ride, the Ghost 16 is ideal for neutral runners seeking comfort over long distances. Its DNA LOFT v3 midsole provides a soft yet responsive feel.

2. @ Nike Women's Pegasus 41

Tag: Versatile Daily Trainer

The Pegasus 41 offers a blend of ReactX foam and dual Air Zoom units, delivering a responsive and cushioned experience suitable for various paces and distances.

3. @ Hoka Women's Clifton 9

Deep research





## Google's AI mode

### Google launches Al Mode to all U.S. searchers with new features

Published: May 20, 2025 Read Time: 5 minutes

## Google's AI Mode now creates interactive charts for financial data

By Akash Pandey + Jun 06, 2025 + 01:42 pm

### Google Made It So You Can't Track Clicks From AI Mode (Partially Fixed)

By Patrick Stox V Reviewed by Ryan Law

May 21, 2025 • 2 min read

### Google DeepMind CEO: We'll dominate AI search and assistants

Published: June 4, 2025 Read Time: 2 minutes

СЗ

This isn't just an algorithm update: it's a fundamental change in user behaviour and content delivery, as Google looks to make the SERPs hyper-personalised to individual users.

## Welcome to the hyper-personalised future of search

#### Search history ()

What you've previously searched for, the type of things you click on...

#### Google calendar and maps

Events/bookings you have, your daily routine, and location history...

#### Gmail 🔘

Personal convos, flights you've booked, bar reservations...



#### • YouTube viewing

Subscriptions, viewing habits, comments, likes...

#### Shopping habits

Product searches, purchase intent, transaction history, loyalty cards...

#### Health and body

Step count, heart rate, stress levels, sleep quality...



## Start-up and smaller brands are going to find it harder to be discovered... but it's not all doom and gloom!

## What you should be doing right now

### Search everywhere

1

Don't just create content on-site, consider:

- YouTube
- TikTok
- Instagram
- Reddit

### **E-EAT signals**

• Create relevant, useful content that answers questions across the funnel

2

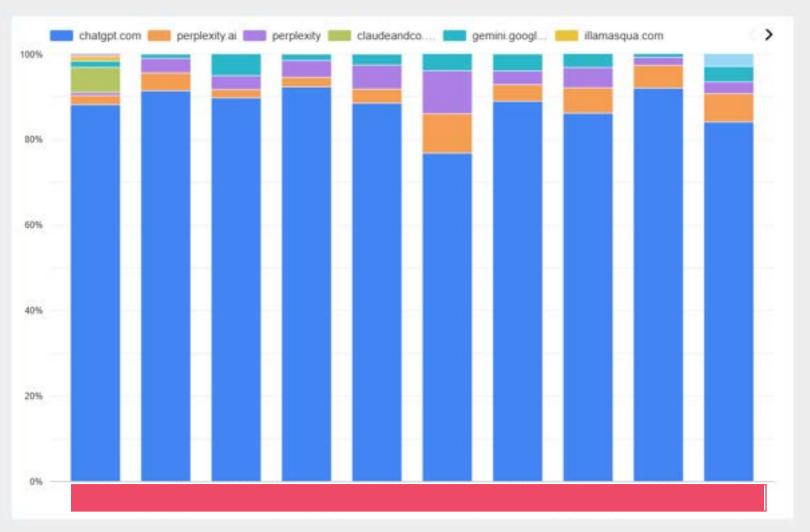
- Trust signals such as author bios and reviews
- Build high quality referring domains through engaging PR campaigns
- Ensure your site is technically sound

### Reporting on your AI traffic

3

Reporting back on AIO traffic, as well as traffic from different AI sources will mean you can more accurately showcase the success of your organic efforts – as 'organic search' in GA4 will likely start declining.

## ChatGPT is driving the vast majority of AI traffic for all of our clients





# What does the future hold for SEO?

СЗ

With more diversified content formats being served across a range of channels; we need to adapt our strategies, not fight it; whilst ensuring we're creating our content for humans, not AI.

## **Further reading**

https://www.seoclarity.net/research/ai-overviews-impact

https://www.conductor.com/academy/ai-overviewsanalysis/ https://riseatseven.com/blog/ai-mode-google-guidewhat-your-c-suite-needs-to-know/

https://ahrefs.com/blog/google-ai-mode-is-here-butyou-cant-track-it-properly/

https://www.semrush.com/blog/semrush-ai-overviewsstudy/

https://kpplaybook.com/resources/how-to-track-trafficfrom-aio-featured-snippets-paa-results-ga4/ https://ahrefs.com/blog/ai-overview-brand-correlation/

https://webappick.com/organic-listing-on-googleshopping/

### **CONNECTIVE3**

# Thank you for listening!

If you'd like to get in touch, please say hello, or contact me via email / LinkedIn.

Email: elle.pollicott@connective3.com

LinkedIn: www.linkedin.com/in/ellepollicott